# **Creating a great Crowdfunding page**







## Welcome!

Please pop the name of the band you represent into the chat

Please include whether or not you've started creating your page yet

If you haven't yet, you can start to create your page here <a href="https://www.crowdfunder.co.uk/brassbands">https://www.crowdfunder.co.uk/brassbands</a>

But first, a quick intro...



# Our speciality: rewards-based crowdfunding

#### What is it?

Offering a benefit of some kind in return for a financial contribution

## Why?

Opportunities to pledge at different price points encourage people to give more





# Your three steps to success



Planning your project



Creating your project



Running your project

Visit our Knowledge hub





**Images** 

- Include people
- Scene setting
- Good quality
- Repurpose





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#### Infographics

- To display complex info
- Draws the eye
- Only use if relevant







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#### Headings

- Breaks up text
- Provides structure
- Varied text size
- Good for scrollers











**Images** 

Infographics

Headings

**Testimonials** 

- Include people
- Scene setting
- Good quality
- Repurpose

- To display complex info
- Draws the eye
- Only use if relevant

- Breaks up text
- Provides structure
- Varied text size
- Good for scrollers

- Builds credibility
- Use screenshots
- Only use if relevant



# Main image Stand out in the crowd.....





Transforming an East London industrial site into communityowned natural swimming ponds and

68% raised

2 days left



#### Peter Hendy!

127% raised

To raise money for British Ukrainian Aid to fund vital lifesaving equipment, from first aid kits...

29 days left



#### Trampoline Club Facility

Our club is developing it's own facility on the outskirts of Coventry to offer opportunities for...

34 days left





#### celebrating difference

More children with disabilities should be represented in picture books, please help make this a r...

90% raised



#### Warm Welcome

To keep members bowling throughout winter we need to install 4 new air conditioning units. These.

60% raised

2 days left

18 days left



#### (Re)Bourne Rugby Minis & Juniors

We aim to ensure that Mini & Junior Ruaby is "ReBourne" in the town of Bourne by growing the...

53% raised

36 days left



#### Save Elsewhere

We are raising funds to save our beloved grassroots music venue and community arts space...

93% raised

2 days left

8 days left

#### Kuti lost in a fire

Our solitary woodland hermitage The Kuti was destroyed by fire & we can only afford to replace...





#### The Poetry of Painting Book in aid of Alzheimer's

Help publish this poetry book in aid of Alzheimer's Research UK and reflect on the poets'...

13 days left



#### Team Shoe-Box: Time To

Help Team Shoe-Box move to a dream new gym in the centre of Northampton by pledging your support...

55% raised





#### Cleary's Boxing Future Cleary's Boxing Gym, where

Commonwealth games gold medallist Lewis Williams trains, is aiming to...

### ....don't get lost



# Main image Get creative



Top tip: Use this free design site to overlay text onto an image: <a href="https://www.canva.com/">https://www.canva.com/</a>



# Video Engage with your supporters

- Keep it **short & sweet**; 2 3 minutes maximum
- Get someone to help you in front of the camera, faces are powerful.
- Write a script. It pays to be prepared.
- Set the scene. **Find the right spot.**





# Your story Tell it how it is

#### 5 Ws (erm and a H:)

Who you are

What you are trying to achieve

Why it is important

Where it will happen

When it will happen

How it will happen

Passion
Personality

Clarity

Transparency

Plain language

Honesty

? Try to anticipate questions



# Your page Project Description

### What makes a good project description?



#### Your opening statement

Briefly summarise your key points in two or three sentences. Keep it simple.



#### What are you trying to achieve?

Explain the problem that your project solves and why it's important.



#### What makes your project great?

Briefly summarise your key points in two or three sentences. Keep it simple.



#### Who are you?

This is your chance to show off your expertise and build credibility, explaining why you're the right people to make this idea happen.



#### Tell your story

Explain how your idea was started and why you decided to make this project happen.



#### How is the money being spent?

Outline what the money raised will enable you to do, showing your smart decisions with your spending.



#### Your rewards

Add the strongest rewards in your description to draw more attention to them.



#### Anticipate FAQs

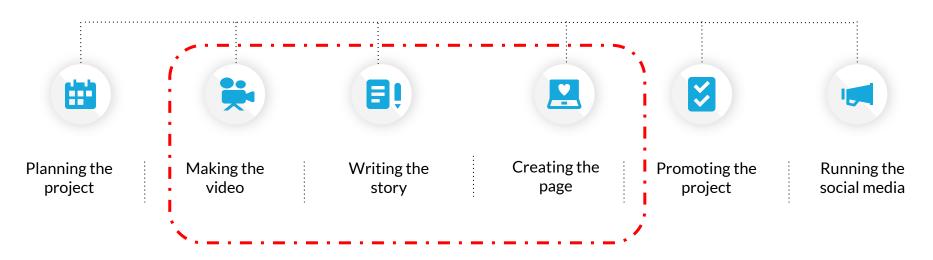
Second guess the common questions that people might have about your idea.



# Building a team A complement of skills



**Project Leader** 





# Some great examples to go look at...











£22k from 493 supporters

£21k from 111 supporters + matching

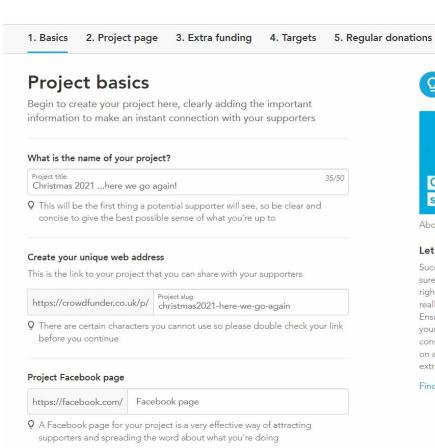
£13k from 121 supporters + matching

£42k from 662 supporters

£77k from 348 supporters + matching



# Putting it all together





6. Rewards



7. Financials

About 1 minute

#### Let's start making your project

Success comes from the foundations, so make sure that your project name, which will appear right at the top of your Crowdfunder project, really reflects what you're crowdfunding for. Ensure that your unique URL is quite similar to your project name too, to keep everything consistent. If your project is having an impact on a community level, you could be eligible for extra funding too.

Find out more →



# Last year's Brass Band successes:







# Summary

- Structure your page layout
  - add headings
- Use clear images
  - o and a video if you can
- Tell your story clearly
  - o include a call to action
- Build a team to help you
  - o spread the load
- Stretch target
  - have a clear message

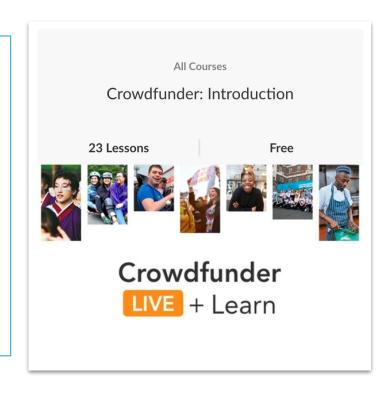




# Crowdfunder's coaching & support

### There is a wealth of free support available via:

- Knowledge Hub
- Learn Centre
- Help Guides
- Live customer support
- Live Webinars
- Live project analytics





### What next?

Campaign launches: Wednesday 23 November

Campaign end date: Wednesday 14 December

- Watch the previous webinar "Intro to Crowdfunder"
- 2. Ensure your page is as great as possible by the launch date!
- 3. Join our 'Are You Ready' webinar on Wednesday 9 November
- 4. Explore other projects to learn from their successes: <a href="https://www.crowdfunder.co.uk/search/projects">https://www.crowdfunder.co.uk/search/projects</a>





# Keep in touch



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Don't forget our <u>Knowledge Hub</u> and <u>Help Guides</u>!



