





Welcome! We'll be starting in just a minute....

Check out our previous webinars on the BBE website





Our dedicated campaign page:

www.crowdfunder.co.uk/brassbands

Brass Bands live and crowdfunding now



Support Pendennis Brass this Christmas

Pendennis Brass is raising money this Christmas to ensure the future of the band and keep brass..

55 days left

56% raised

The Future's Bright

We would love to expand our Junior Band and give local children an opportunity to learn a new...

54 days left

0% raised



Support Brackley & District Band this Christmas

Raise funds to ensure banding can remain strong and continue to prosper in our community.

£70 total



Support Old Silkstone Brass Band this Christmas

OSB are raising money this Christmas to buy a new outdoor storage facility for our instruments...

5% raised



Christmas 2021 ...here we go again!

Your chance to support The Cricklade Band at Christmas as we tour the local streets playing carols. £485 total



St Austell Band: Joy to the World

Your support has helped us back to our feet. We need a little more help now to return to...

182% raised



Crofton Silver Band at Christmas

Crofton Silver Band is part of a national initiative launched by Brass Bands England to help the...

£550 total



Malton White Star Band

Malton White Star Band is part of a national initiative launched by Brass Bands England to save...

£331 total



Flixton Band Christmas Challenge 2021

Flixton Band badly needed a new look. We made plans, we had a way... then COVID-19 happened.



Kippax Band at Christmas Help raise £2000 towards the running of Kippax Band



East Riding Band Christmas

The East Riding of Yorkshire Band is part of a national initiative launched by Brass Bands..



UniBrass: The Triathlon

Between now and Christmas, three trustees will run, swim or cycle, together travelling the...

Use the next two weeks to get launch ready

Take the time to start conversations.

People want to help you so let them know your plans in advance













Prep for a go live date of Nov 23

Review your marketing plan

Have the first 10 pledges lined up

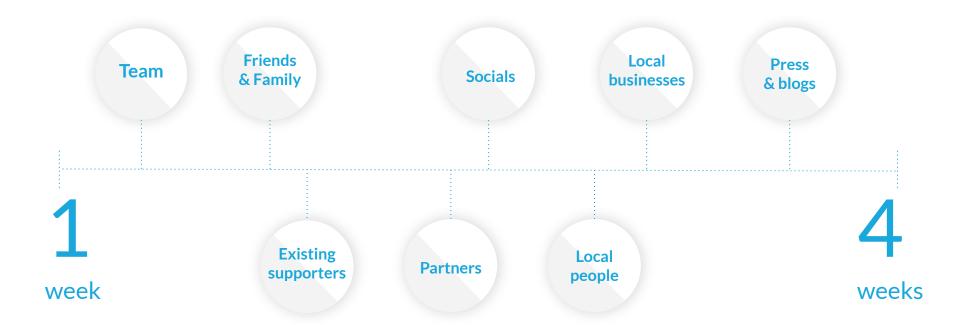
Plan a virtual launch event

Promote through all channels

Engage with your project dashboard



Encourage your network





Use the Crowdfunder toolkit

Channel	# of people	Plan
Personal emails		
Business emails		
Facebook		
Twitter		
Instagram		
LinkedIn		



#BrassBandsAtCh ristmas Crowdfunding plan and assets



Social media

- Post varied engaging content daily

 always use an image or a video
 and a link to your Crowdfunding
 page
- Use <u>bit.ly</u> to shorten your links so you've more room for your message
- Use #BrassBandsAtChristmas on each post
- Tag in relevant influencers, businesses, groups to encourage sharing









Email essentials



Make it personal

- One to one is best
- Use Mailchimp or similar



Content

- Make it interesting
- Avoid phrases like "please pledge"



Follow up



Email signature

- No response?
 Follow up a
 few days later
- Say thanks

 Add link in your email signature to remind people every time you message



Press and blogs

- Think local / sector
- Get the timing correct
- Reword the central press release to focus on your band's specific story
- Attach some eye-catching images
- Add your project URL
- Find journalists and bloggers who have shown interest in projects like yours before





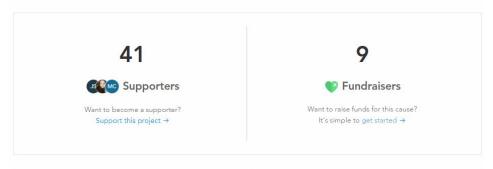
QR codes

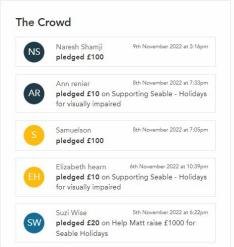
- Combine your digital fundraising with face to face fundraising
- You can download and print a unique QR code from your project dashboard
- Add to posters, programmes and tickets for every performance
- Contact your local community eg. local shops or restaurants to get donations before and after your performances





Turn a £50 donor into a £500 fundraiser





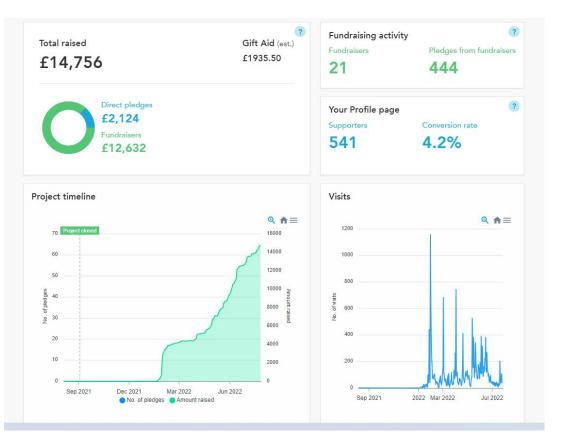


- Encourage supporters to create a fundraising page
- Fundraisers can sell your rewards
- Funds raised will contribute towards your overall target
- Use the leaderboard & give a prize for the fundraisers who raises the most
- Suggestions on our blog <u>55 Reward ideas</u>
- See other Crowdfunders <u>like this</u> and <u>this</u> for inspiration



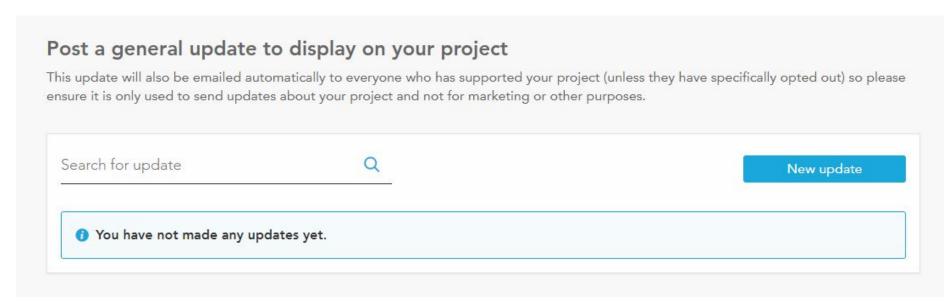
Using your dashboard

Your private dashboard shows you how much you've raised, allows you to engage with your supporters and download QR codes and tracking links alongside supporter, fundraiser and Gift Aid reports



Regular updates to your crowd

In a recent survey 84% of Crowdfunder supporters said that receiving project updates is important to them.

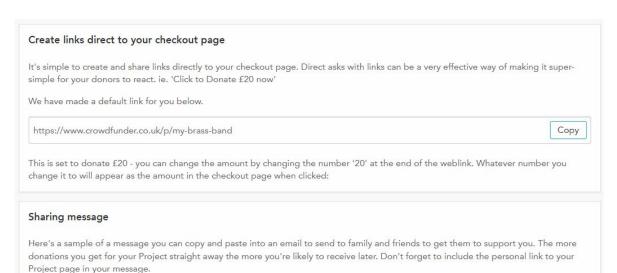


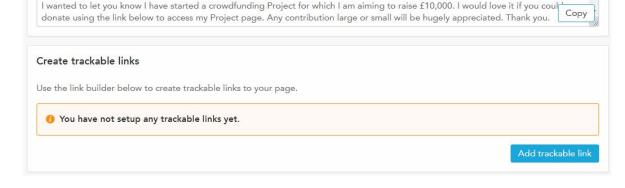


Create trackable links, share your story and create a £20 donation link

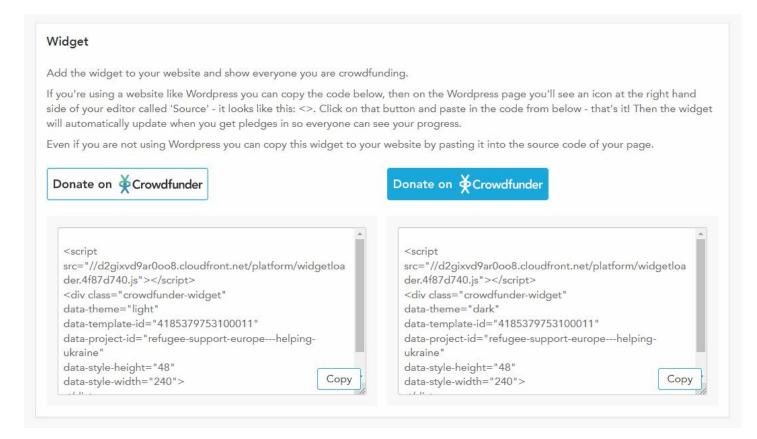
Dear all,

I hope you are well.





Add your page to your band's website or blog





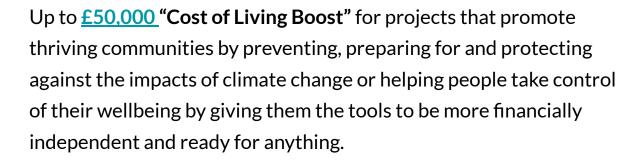
See where your supporters are coming from

Donation Sources			
Amount	No. of pledges	Source	
£10,925	122	crowdfunder.co.uk	
£3,098	61	facebook: web	
£4,691	61	crowdfunder.co.uk: web	
£1,600	8	www-blackburnanddarwenband-co-uk.filesusr.com: widget	
£926	6	google: web	
£80	4	crowdfunder.co.uk: qrcode	
£270	2	google: cpc	
£60	2	lancashiretelegraph.co.uk: web	
£10	1	twitter: web	
£110	1	twitter: organic	



Don't forget to apply for match funding!







Up to £5000 to help community projects who are committed to being environmentally conscious.

For your band this could mean:

- Solar panels for your rehearsal space?
- A new energy efficient heating system?
- New electric van to help you transport your gear?



Summary

- Encourage your current network to get behind your project and work out how to build relationships to reach a new crowd too
- Social media, email, press, blogs and events are fantastic tools for reaching out to gain support
- Keep in touch with your supporters with regular updates
- Encourage fundraisers as well as donors
- Your project dashboard is a brilliant tool to help you target your marketing efforts and get access to extra cash!



What Next?

BBE Campaign launches: Wednesday 23 November

Campaign ends: Wednesday 14 December

[You can chose to go live before then or keep going for as long as you like afterwards]

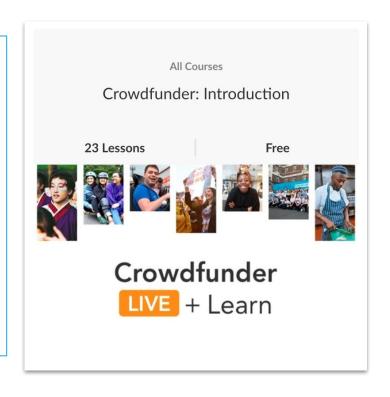
- 1. Watch the previous webinars "Intro to Crowdfunder" and "How to make a great Crowdfunder page"
- 2. Explore other projects to learn from their successes: https://www.crowdfunder.co.uk/search/projects
- 3. Join the #BrassBandsAtChristmas Facebook Group
- 4. Read the Crowdfunder project planner and share with your band
- 5. Ensure your page is as great as possible by the launch date!



Coaching & support

There is a wealth of free support available on Crowdfunder:

- Knowledge Hub
- Learn Centre
- Help Guides
- Live customer support
- Live Webinars
- Live project analytics







Keep in touch



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@Crowdfunder



@CrowdfunderUK

Don't forget our <u>Knowledge Hub</u> and <u>Help Guides</u>!



